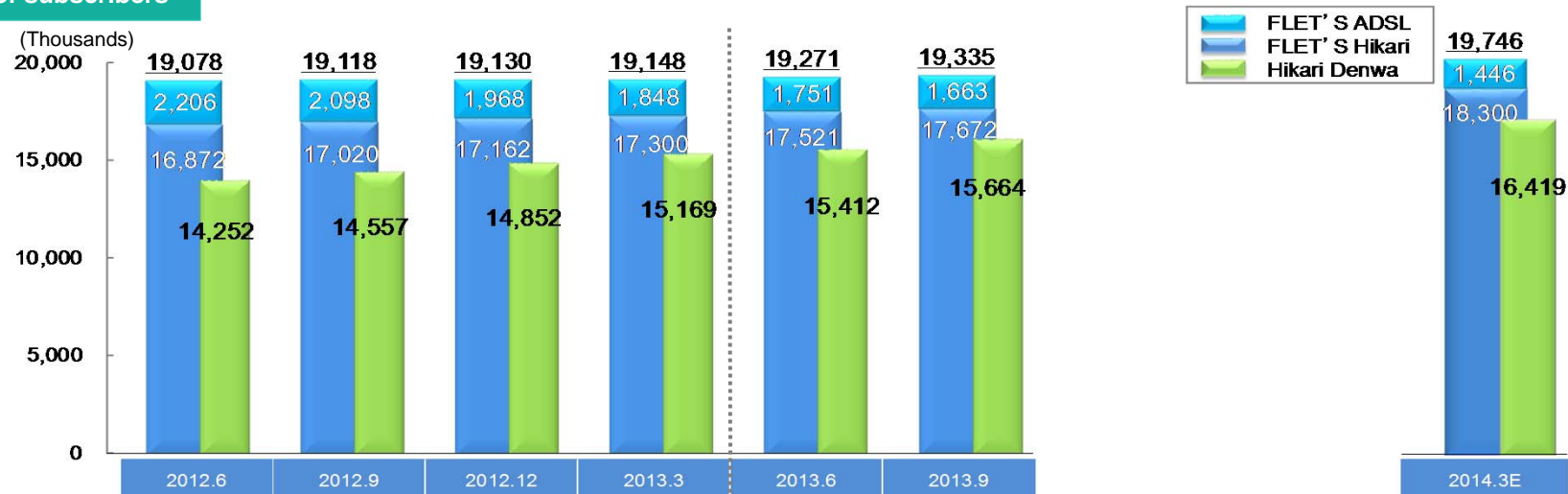


- The number of FLET'S Hikari subscribers increased 0.37 million to 17.67 million due to competitive prices and efforts to retain customers.
- NTT Group aims to achieve its annual targets by, among other things, strengthening its efforts to meet the demands of small- to medium-sized businesses and through Wi-Fi use.

## Number of subscribers



## Changes from the preceding quarter

	FY2012				FY2013			FY2012	FY2013E
	4-6	7-9	10-12	1-3	4-6	7-9	4-9		
FLET'S Hikari ※1	307	148	143	138	220	152	372	736	1,000
Number of opened connections ※2	982	762	750	848	870	707	1,577	3,343	3,450
FLET'S ADSL	(115)	(108)	(131)	(119)	(98)	(88)	(186)	(474)	(402)
Hikari Denwa ※3	351	305	295	318	242	252	495	1,269	1,250

※1 Number of FLET'S Hikari subscribers includes B FLET'S, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT East and B FLET'S, FLET'S Hikari Premium, FLET'S Hikari Mytown, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West.

※2 Number of opened connections excludes openings due to relocations.

※3 Number of Hikari Denwa subscribers is calculated by number of thousand channels.