

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A	B		C	
	Three Months Ended June 30, 2015	Three Months Ended June 30, 2016		Year Ending March 31, 2017 (Forecast)	
		<i>Change</i> B-A	<i>Progress</i> B/C		
NTT (Holding Company) (JPN GAAP)					
Operating Revenues	224.0	269.1	45.1	56.9%	473.0
Operating Expenses	30.4	29.4	(0.9)	22.0%	134.0
Operating Income	193.6	239.6	46.0	70.7%	339.0
Non-Operating Revenues	6.9	6.0	(0.9)	24.3%	25.0
Non-Operating Expenses	7.7	7.7	0.0	26.9%	29.0
Recurring Profit	192.8	237.9	45.0	71.0%	335.0
Net Income	192.5	237.5	45.0	70.7%	336.0
NTT East (JPN GAAP)					
Operating Revenues	429.7	410.1	(19.5)	24.9%	1,650.0
Voice Transmission Services (excluding IP) ⁽¹⁾	110.0	101.4	(8.6)	25.8%	393.0
IP Services	217.0	213.3	(3.6)	25.5%	836.0
Leased Circuit (excluding IP)	28.6	24.0	(4.6)	24.8%	97.0
Other	47.8	46.1	(1.6)		
Supplementary Business	26.2	25.0	(1.1)	22.0%	324.0
Operating Expenses	379.0	346.0	(33.0)	23.3%	1,485.0
Personnel	24.3	23.6	(0.6)	24.9%	95.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	241.5	224.3	(17.1)	23.1%	971.0
Depreciation and Amortization	87.9	72.2	(15.6)	24.5%	295.0
Loss on Disposal of Property, Plant and Equipment	6.3	6.1	(0.2)	12.1%	51.0
Taxes and Public Dues	18.8	19.5	0.6	26.8%	73.0
Operating Income	50.7	64.1	13.4	38.9%	165.0
Non-Operating Revenues	5.8	17.3	11.5	347.4%	5.0
Non-Operating Expenses	1.4	1.2	(0.1)	25.9%	5.0
Recurring Profit	55.0	80.2	25.1	48.6%	165.0
Net Income	40.9	57.8	16.8	50.7%	114.0
NTT West (JPN GAAP)					
Operating Revenues	374.1	362.0	(12.0)	24.5%	1,477.0
Voice Transmission Services (excluding IP) ⁽¹⁾	110.5	101.6	(8.9)	25.8%	394.0
IP Services	174.5	175.5	1.0	25.3%	695.0
Leased Circuit (excluding IP)	24.7	22.0	(2.6)	26.3%	84.0
Other	35.1	33.8	(1.3)		
Supplementary Business	29.1	29.0	(0.1)	20.7%	304.0
Operating Expenses	359.2	323.3	(35.8)	23.1%	1,402.0
Personnel	22.6	20.3	(2.2)	25.1%	81.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	230.0	206.3	(23.7)	22.8%	904.0
Depreciation and Amortization	80.5	70.4	(10.0)	24.0%	293.0
Loss on Disposal of Property, Plant and Equipment	8.7	8.6	(0.0)	15.2%	57.0
Taxes and Public Dues	17.2	17.5	0.2	26.1%	67.0
Operating Income	14.8	38.7	23.8	51.6%	75.0
Non-Operating Revenues	2.7	1.2	(1.5)	20.4%	6.0
Non-Operating Expenses	2.8	2.0	(0.7)	19.0%	11.0
Recurring Profit	14.7	37.8	23.0	54.1%	70.0
Net Income	12.2	23.3	11.0	46.6%	50.0

Note: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the three months ended June 30, 2016 include monthly charges, call charges and interconnection charges of 76.5 billion yen, 6.9 billion yen and 11.7 billion yen for NTT East, and 76.1 billion yen, 6.4 billion yen and 12.9 billion yen for NTT West, respectively.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A	B		C	
	Three Months Ended June 30, 2015	Three Months Ended June 30, 2016		Year Ending March 31, 2017 (Forecast)	
		<i>Change</i> B-A	<i>Progress</i> B/C		
NTT Communications (JPN GAAP)					
Operating Revenues ⁽¹⁾	216.6	220.2	3.5	24.2%	910.0
Cloud Computing Platforms	16.7	17.1	0.3	19.5%	88.0
Data Networks	91.0	94.8	3.7	25.3%	375.0
Voice Communications	64.3	63.0	(1.3)	26.0%	243.0
Applications & Content	9.5	9.4	(0.1)	24.9%	38.0
Solution Services	31.0	31.9	0.9	21.2%	151.0
Others	3.8	3.7	(0.0)	25.0%	15.0
Operating Expenses	199.3	194.3	(4.9)	23.6%	822.0
Personnel	19.1	19.2	0.0	24.4%	79.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	100.9	90.8	(10.1)	23.6%	618.0
Communication Network Charges	49.6	54.7	5.0		
Depreciation and Amortization	25.9	25.4	(0.4)	24.3%	105.0
Loss on Disposal of Property, Plant and Equipment	0.4	0.5	0.1	6.9%	8.0
Taxes and Public Dues	3.2	3.5	0.3	29.7%	12.0
Operating Income	17.2	25.8	8.5	29.3%	88.0
Non-Operating Revenues	8.8	7.4	(1.3)	34.1%	22.0
Non-Operating Expenses	2.3	2.3	0.0	29.3%	8.0
Recurring Profit	23.7	30.9	7.2	30.4%	102.0
Net Income	16.6	22.3	5.6	31.0%	72.0
Dimension Data (IFRS)⁽²⁾⁽³⁾					
Operating Revenues	206.8	206.6	(0.2)	23.2%	890.0
Operating Expenses	207.9	207.9	0.0	23.5%	886.0
Operating Income ⁽⁴⁾	(1.0)	(1.3)	(0.3)	-	4.0
Net Income Attributable to Dimension Data	(2.8)	(2.4)	0.4	-	-

Notes: (1) The following are the main services included in each line item:

- Cloud Computing Platforms: "Data center services" and "Cloud Services (Enterprise Cloud, etc.)"
- Data Networks: "Closed network services (Arcstar Universal One, etc.)" and "Open network service (OCN, etc.)"
- Voice Communications: "Telephone services" and "VoIP services (050 plus, etc.)"
- Applications & Content: "Application services (Mail services, etc.)"
- Solution Services: "System integration services"

(2) Because Dimension Data's statements of income from January 1 to March 31 are consolidated into NTT's consolidated statements of income from April 1 to March 31, Dimension Data's financial results for the three months ended March 31, 2015 are stated under "A. Three Months Ended June 30, 2015," its financial results for the three months ended March 31, 2016 are stated under "B. Three Months Ended June 30, 2016" and its forecasts for the twelve months ending December 31, 2016 are stated under "C. Year Ending March 31, 2017 (Forecast)."

(3) The conversion rate used for Dimension Data figures for the three months ended June 30, 2016 is USD1.00 = JPY115.35

(4) Operating Income for the three months ended June 30, 2016 under US GAAP was (3.8) billion yen.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A		B		C
	Three Months Ended June 30, 2015		Three Months Ended June 30, 2016		Year Ending March 31, 2017 (Forecast)
			<i>Change</i>	<i>Progress</i>	
			<i>B-A</i>	<i>B/C</i>	
NTT DOCOMO Consolidated (US GAAP)					
Operating Revenues	1,076.9	1,108.7	31.8	24.0%	4,620.0
Telecommunications Services	675.3	729.7	54.5	24.5%	2,974.0
Mobile Communications Services	669.4	704.2	34.8	24.8%	2,844.0
Voice Revenues	196.6	215.9	19.2	24.9%	868.0
Packet Communications Revenues	472.7	488.3	15.5	24.7%	1,976.0
Optical-fiber broadband services and other telecommunications services	5.9	25.5	19.7	19.6%	130.0
Equipment Sales	201.3	165.8	(35.6)	22.2%	745.0
Other Operating Revenues	200.3	213.2	12.9	23.7%	901.0
Operating Expenses	841.5	809.4	(32.1)	21.8%	3,710.0
Personnel	72.3	72.3	0.0	24.7%	293.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	537.5	531.5	(6.0)	21.3%	2,497.0
Depreciation and Amortization	145.6	109.7	(35.9)	24.5%	448.0
Loss on Disposal of Property, Plant and Equipment	11.3	7.9	(3.4)	9.8%	81.0
Communication Network Charges	64.6	76.7	12.1	21.8%	351.0
Taxes and Public Dues	10.3	11.2	1.0	28.1%	40.0
Operating Income	235.4	299.3	63.9	32.9%	910.0
Non-Operating Income (Loss)	5.2	(4.0)	(9.2)	-	4.0
Income Before Income Taxes	240.6	295.3	54.7	32.3%	914.0
Net Income Attributable to NTT DOCOMO	168.8	206.9	38.1	32.3%	640.0
NTT DATA Consolidated (JPN GAAP)					
Operating Revenues ⁽¹⁾	358.5	392.2	33.6	23.8%	1,650.0
Public & Social Infrastructure	82.5	89.1	6.5	20.9%	426.0
Financial	116.3	118.6	2.2	22.8%	520.0
Enterprise & Solutions	88.9	97.7	8.8	24.1%	406.0
Global	122.6	145.2	22.5	26.5%	549.0
Elimination or Corporate	(51.9)	(58.5)	(6.5)	23.3%	(251.0)
Cost of Sales	270.5	294.5	23.9	23.8%	1,236.0
Gross Profit	88.0	97.6	9.6	23.6%	414.0
Selling, General and Administrative Expenses	72.8	80.3	7.4	26.0%	309.0
Operating Income	15.1	17.3	2.2	16.6%	105.0
Non-Operating Income (Loss)	0.2	(0.0)	(0.2)	0.9%	(6.0)
Recurring Profit	15.3	17.3	1.9	17.5%	99.0
Net Income Attributable to Owners of Parent	7.3	10.0	2.6	17.4%	58.0

Note: (1) Pursuant to organizational reforms implemented on July 1, 2015, NTT DATA restructured its disclosure segments starting from the second quarter of the fiscal year ended March 31, 2016. The numerical values provided reflect the changes made to the segments.